



The following definitions apply throughout the Annual Report unless the context otherwise requires. All references to legislation in this document are to the legislation of England and Wales unless the contrary is indicated. Any reference to any provision of any legislation shall include any amendment, modification, re-enactment or extension thereof. Words importing the singular shall include the plural and vice versa, and words importing the masculine gender shall include the feminine or neutral gender.

**100 year return period** A 1% probability of a catastrophe loss event of a certain size (or greater) occurring in any given year.

**250 year return period** A 0.4% probability of a catastrophe loss event of a certain size (or greater) occurring in any given year.

**ABIR** The Association of Bermuda Insurers and Reinsurers (ABIR) represents the public policy interests of its members.

Additional case reserves (ACRs) ACRs represent Conduit's estimate for losses related to specific contracts which Conduit believes may not be adequately reported, or adequately covered in the application of IBNR.

Admission The admission of all of CHL's Common Shares (1) to the standard listing segment of the Official List of the UK Financial Conduct Authority, and (2) to trading on the London Stock Exchange's main market for listed securities which occurred on 7 December 2020.

**Aggregate excess of loss (XOL) reinsurance** A form of excess of loss reinsurance in which the excess and the limit of liability are expressed as annual aggregate amounts.

**AGM** Annual General Meeting of CHL shareholders.

**AM Best** AM Best is a full-service credit rating organisation dedicated to serving the financial services industries, focusing on the insurance sector.

**AM Best rating** A forward-looking, independent and objective opinion issued by AM Best regarding an insurer's, issuer's, or financial obligation's relative creditworthiness.

**BCAR** The AM Best measure of capital adequacy.

**Best Capital Adequacy Rating (BCAR)** Depicts the quantitative relationship between a rating unit's

balance sheet strength and key financial risks that could impact such strength.

BMA Bermuda Monetary Authority.

**Board of Directors** Board unless otherwise stated refers to the CHL Board of Directors.

**Book value per share** Calculated by dividing the value of the total shareholders' equity by the sum of all common voting shares outstanding.

**Broker** An intermediary who negotiates contracts of insurance or reinsurance, receiving a commission for placement and other services rendered.

**Brokerage** The commission that is payable to a broker for placing an insurance or reinsurance contract with an insurer or a reinsurer.

**BSCR** Bermuda Solvency Capital Requirement.

**BI** Business interruption Insurance coverage that replaces income lost in the event that business is halted due to direct physical loss or damage.

**Cedant** A ceding insurer or a reinsurer that writes and issues a policy to an (re)insured and contractually transfers (cedes) a portion of the risk to a reinsurer or retrocessionaire.

**CEO** Chief Executive Officer

**CFO** Chief Financial Officer

**CHL** Conduit Holdings Limited.

**Claim** AA request by an insured or reinsured for indemnification by an insurance or reinsurance company for loss incurred from an insured peril or event.

**CML** Conduit MIP Limited.

**Combined ratio** The sum of the net loss ratio, net acquisition expense ratio and other operating expense ratio. A combined ratio below 100% generally indicates profitable underwriting, whereas a combined ratio over 100% generally indicates unprofitable underwriting, each prior to the consideration of total net investment return.

**Common shares** common shares of CHL of \$0.01 par value per share.

Company Conduit Holdings Limited.

**Consortium underwriting** Underwriting on the part of a group of either companies or insurers, where risks, premiums and costs are split proportionately between the participants. If a consortium member fails, losses do not fall back on the other capital providers.

**Coverholder** A coverholder is a company or partnership authorised by a managing agent to enter into a contract or contracts of insurance to be underwritten by the members of a syndicate managed by it in accordance with the terms of a binding authority.

**Conduit** The brand for Conduit Holdings Limited and all associated group companies.

**Conduit Re** The brand for all the group's reinsurance business.

**CRL** Conduit Reinsurance Limited.

**CRSL** Conduit Reinsurance Services Limited (previously named Conduit Marketing Limited).

**CSL** Conduit Services Limited.

CRO Chief Risk Officer.

**CUO** Chief Underwriting Officer.

**Cyber** Cyber insurance (or cyber risk or cyber liability insurance) is a form of cover designed to protect businesses from digital threats, such as data breaches or malicious cyber hacks.

**Deductible or excess or retention** The amount of the loss which is retained net by the insured (i.e., prior to the inception of a reinsurance programme). Also known as an "excess" or "retention". The amount that is deducted from some or all claims arising under an insurance or reinsurance contract. The practical effect is the same as an excess: the insured or reassured must bear a proportion of the relevant loss. If that loss is less than the amount of deductible/excess then the insured or reassured must bear all of the loss (unless there is other insurance in place to cover the deductible). An increase in deductible should result in a reduction in premium.

**Deferred acquisition expenses** Costs incurred for the acquisition or the renewal of insurance policies which are deferred and amortised over the term of the insurance contracts. **Diluted earnings (loss) per share** Calculated by dividing comprehensive profit (loss) for the year attributable to shareholders by the weighted average number of common shares outstanding during the year, excluding treasury shares, plus the weighted average number of common shares that would be issued on the conversion of all potentially dilutive equity-based compensation awards.

**DSBP** The deferred share bonus plan is an equitybased incentive plan where a certain percentage of employee bonuses is deferred into nil-cost options.

**Directors' & Officers' (D&O)** A specialised form of professional liability coverage for legal expenses and liability to shareholders, bondholders, creditors or others owing to actions or omissions by a director or officer of a corporation or non-profit organisation.

**Dividend yield** Calculated by dividing the annual dividends per Common Share by the Common Share price on the last day of the given year and expressed as a percentage.

**Earnings (loss) per share (EPS)** Calculated by dividing comprehensive profit (loss) for the year attributable to shareholders by the weighted average number of common shares outstanding during the year, excluding treasury shares.

**EBT** The Conduit Group EBT is a trust established for the sole purpose of administering Conduit's equity-based incentive schemes.

**ECR** Enhanced capital requirement. Under the BSCR Model, the reinsurer's minimum required statutory capital and surplus is referred to as the enhanced capital requirement ("ECR"). The ECR is the greater of the calculated BSCR and the minimum solvency margin ("MSM").

**ERM** Enterprise risk management is the process of assessing the risk of an organisation's activities in order to minimise the effects of those risks.

**Estimated ultimate premiums written** Premium reported by ceding companies, supplemented by management's judgement on the estimate provided.

## Excess of loss (XOL, XL) or non-proportional

Reinsurance that indemnifies against all or a specified portion of loss and loss expenses in excess of a specified monetary amount or other threshold, known as the cedant's retention or reinsurers attachment point, generally subject to a negotiated reinsurance contract limit. **Facultative reinsurance** The cedant cedes, and the reinsurer assumes, all or part of the risk under a single insurance contract.

**FVTPL** Fair value through profit or loss.

**Gross Premiums Earned** Equal to gross premiums written less the change in unearned premiums. It is the portion of the gross premium applicable to the expired portion of the policies reinsured.

**Gross Premiums Unearned** The gross premiums that are related to the unexpired portion of the risk period after the balance sheet date that are deferred and amortised to future accounting.

**Gross Premiums Written (GPW)** Amounts payable by the cedant before any deductions, which may include taxes, brokerage and commission.

**IAS** International Accounting Standard(s) are created by the IASB for the preparation and presentation of financial statements.

IASB International Accounting Standards Board.

IFRS International Financial Reporting Standard(s).

**Incurred But Not Reported (IBNR)** Reserve for anticipated or likely losses that may result from insured events which have taken place, but which have not yet been reported and/or possible adverse.

IPO Initial public offering.

IRR Internal rate of return.

**Invested equity** Means the aggregate of initial equity invested in CHL on Admission and equity invested pursuant to any future equity raises by the Company, with the US dollar value of Invested Equity for the USD MIP Shares being calculated at the spot rate at the time the relevant proceeds of the equity raise were received by the Company.

LOC Letter of credit.

**Long-tail** A type of liability that carries a long settlement period.

Losses and oss adjustment expenses Liabilities established by insurers and reinsurers to reflect the estimated cost of claims payments and the related expenses that the insurer or reinsurer will ultimately be required to pay in respect of insurance or reinsurance contracts it has written. **Losses occurring business** Business where the wording stipulates that claims against liability policies can be notified to the company at any time following the issue of the policy.

**Loss reserve development** The difference between the amount of reserves for losses and loss adjustment expenses initially estimated by an insurer or reinsurer and the amount re-estimated in an evaluation at a later date.

LSE London Stock Exchange.

Market value Refers to (1) the market capitalisation of CHL calculated by reference to the six-month average closing share price prior to the date of the relevant exchange of MIP Shares for common shares of CHL (adjusted to take into account any capital events or distributions during that period); or, (2) in the case of a takeover of CHL, the value of the consideration for the takeover. or (3) in the case of a sale of CHL, the net sale consideration, or (4) in the case of the liquidation of CHL, the amount available for distribution in the liquidation, in each case taking into account any prior dividends, returns of capital or other distributions. The market value for the USD MIP Shares will be calculated in US dollars based on the prevailing spot rate on the date of the relevant share price and in the case of a takeover of CHL, or sale or liquidation of CML, the latest reasonably practicable spot rate prior to the date of the exchange of MIP Shares for common shares of CHL as determined by the Remuneration Committee of CHL.

**Net acquisition** expense Net expenses charged by insurance brokers and other insurance intermediaries.

**Net acquisition expense ratio** Ratio of net acquisition expenses charged by insurance brokers and other insurance intermediaries to Conduit expressed as a percentage of net premiums earned in a period.

**Net loss ratio** Ratio, in percent, of net losses and loss adjustment expenses to net premiums earned.

**OEP** Occurrence exceedance probability, the probability that the largest loss in a year exceeds a certain amount (of loss).

**Other operating expense ratio** Ratio of other operating expenses expressed as a percentage of net premiums earned in a period.

**Overriding commission** A commission that is paid by a reinsurer to the reassured to cover the latter's overheads in administering the reinsurance.

Performance Condition The compound annual growth rate achieved by CHL's shareholders on the date of the relevant exchange of MIP Shares for common shares of CHL is equal to or greater than 10%. per annum. The Performance Condition is measured by reference to (1) any growth in CHL's market capitalisation, (2) any dividends paid to common shareholders, and (3) any other returns of value to common shareholders. The Performance Condition is calculated from admission of its common shares to trading on the London Stock Exchange on 7 December 2020 on the initial capital raised then (and from the date of any future equity investment in the Company on that equity) to the date of the relevant exchange. It also takes into account the timing of any prior returns to common shareholders. The Performance Condition will be calculated separately in US dollars for the USD MIP Shares and sterling for the GBP MIP Shares.

**Quota share reinsurance** A form of proportional reinsurance in which the reinsurer assumes an agreed percentage of each insurance contract being reinsured.

**Return on Equity (RoE)** RoE is calculated as the profit for the period divided by the opening total shareholders' equity.

**Renewal price index (RPI)** Internal methodology that management uses to track trends in premium rates of a portfolio of reinsurance contracts.

**Risk transfer** The transfer of all or a part of a risk to another party.

**Risk-adjusted return** A concept that defines an investment's return by measuring how much risk is involved in producing that return, which is generally expressed as a number.

**TCFD** The Task Force on Climate-Related Financial Disclosures (TCFD) was created by the G20 established Financial Stability Board in December 2015 to improve the quality, quantity and consistency of climate-related disclosures. To achieve this, it developed a reporting framework which consists of a number of recommendations structured into four pillars: governance, strategy, risk, and metrics and targets. **The UK Code** The UK Corporate Governance Code, monitored by the UK Financial Reporting Council.

**Total shareholder return (TSR)** The percentage of the increase/(decrease) in share price over a period, stated in percentages, after adjustment for dividends.

**Treaty reinsurance** A form of reinsurance in which the ceding company makes an agreement to cede certain business and the reinsurer, in turn, agrees to accept all business qualifying under the agreement, known as the "treaty".

**Ultimate loss ratio** The ratio of total incurred losses to total premiums earned.

**Unearned premium** The portion of premium income that is deferred and amortised to future accounting periods.

**US GAAP** Accounting principles generally accepted in the United States.

VaR Value at Risk.